



Q: What is CFRE?

A: CFRE stands for “Certified Fund Raising Executive” and it is the recognized credential as the global standard for fundraising.

Q: How do I become a CFRE?

A: CFRE Certification includes the following **3-Step Process:**

Step One: Complete the Online Application Candidates must document a minimum number of points in three categories (Education, Professional Practice, and Professional Performance) in order to be approved to take the CFRE examination. **Your application must be approved before you can be scheduled for the CFRE exam.**

Step Two: Pass the CFRE Exam CFRE Exam Content includes the following:

- ◇ Current and Prospective Donor Research (28 items – 14%)
- ◇ Securing the Gift (46 items - 23%)
- ◇ Relationship Building (52 items - 26%)
- ◇ Volunteer Involvement (16 items – 8%)
- ◇ Leadership and Management (38 items - 19%)
- ◇ Ethics, Accountability and Professionalism (20 items – 10%)

In the U.S., CFRE certificants report earnings of \$30,000 more than their non-certified colleagues

Step Three: Agreement to uphold a code of ethics and Accountability Standards

Q: What are the fees for the CFRE credential?

<u>2018 Fees</u>	<u>Initial Certification</u>	<u>Exam Re-Take</u>	<u>Recertification</u>
Standard fee	USD \$875	USD \$375	USD \$510
Discounted fee (Participating Organizations members)	USD \$700	USD \$375 (no discount)	USD \$408

Q: When are the 2018 Exam Dates and Application Deadlines?

<u>2018 Testing Windows</u>	<u>Testing Dates</u>	<u>Application Deadline</u>
#2	15 April – 15 June 2017	15 April 2018
#3	15 July – 15 September 2018	15 July 2018
#4	1 October – 30 November 2018	1 October 2018

Q: How does our local AFP Southern Colorado Chapter support CFRE candidates?

A: The local chapter provides CFRE mentors to guide you through the process; organizes a local study group; and a scholarship program for eligible applicants.

TO LEARN MORE:

Wednesday, March 21, 2018 || 8 to 10 AM || Penrose Public Library
(enter through the door near the bookdrop in the parking lot directly off Cascade)

Please RSVP to Sheila Ferguson, CFRE at sferguson@tre.org or 719-785-6440