

Cari Karns, CFRE

Senior Development Director at UCHealth Memorial Hospital



Cari Karns serves as the Senior Development Director at UCHealth Memorial Hospital and is the head of the Memorial Foundation. She has over 20 years in the nonprofit sector. She first joined AFP in 2001 after becoming a new Executive Director with limited experience in fundraising and credits her mother, a newly-retired development staff member with the Girl Scouts, with guiding her into the profession. A scholarship to the Toronto AFP International Conference in 2003 helped seal the deal as a career fundraiser.

She has worked in development and executive leadership for nonprofits in Montana, California, Alabama, and Colorado. She cites her most rewarding work as donor relations and outreach programs, including developing new eNewsletters and other communications tools. A self-proclaimed “professional development junkie,” she has earned certificates in nonprofit management, fundraising management, and the CFRE.